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SAN DIEGO CHAPTER

The Society for Design Administration

An Affiliate of the American Institute of Architects

To promote the exchange of ideas and to educate its members in the related disciplines of design firm management.

HOW TO MAXIMIZE YOUR ACCOUNTING SOLUTIONS USING DELTEK/ADVANTAGE Thursday, July 19, 2007

Presented by:
Don Smith, Smith Consulting

Hosted by:
NTDStichler, 9655 Granite Ridge Dr. #400 San Diego 92123

Can automated accounting solutions improve your business' bottom line? Yes!! Come join us for this informative presentation by Don Smith of Smith Consulting featuring the Deltek/Advantage product. Don has been working as a software consultant since 1997 on Advantage, formerly MCFMS. He believes that the accounting department should be an integral part of improving firm profitability. He will help us learn how several underutilized features of the program can be used to mine your data, and present the data in a user friendly and efficient format. He will also share some of the features/benefits/caveats of the new VISION software. Register today so you don't miss this beneficial program!

Date: Thursday, July 19, 2007
Time: 6:00 – 6:30 Dinner-Networking; 6:30 – 7:30 Presentation
Questions? **Chris Riley, NTDStichler 858.569.3434**
Location: NTDStichler, 9655 Granite Ridge Dr #400 SD 92123
Cost: Free to Members; Member Firms \$15; Non-Members \$30;
Late Registrations \$40
RSVP by: 5:00 p.m., Thursday, July 12, 2007
Fax this form to: Leslie Gurney @ 858-459-1148 or email reservation to:
lgurney@islandarch.com

Name(s): _____

Firm: _____

Address: _____

Phone: _____

Email: _____

Because our meals are catered, 24 hours' notice is required for all cancellations.

No shows will be billed

DON SMITH – SMITH CONSULTING



Don Smith has been working with accounting and project management software for the last 11 years. He started his own software consulting business in 1999 when Advantage was still known as MCFMS, and Deltek had not yet acquired Harper & Shuman. The software has changed a lot since then, and is continuing to evolve as Vision is becoming the successor to Advantage. What hasn't changed is the need for presenting accounting data to project managers and business owners in a comprehensible format that allows them to make timely decisions.

Don works with firms throughout Southern California, and occasionally in other states. He helps firms with the sales process, installation, implementation, training, customization, and general support. Many firms have made a sizeable investment in Advantage software, but often do not utilize some very useful features. Some features are very simple to implement and some require programming knowledge of Microsoft Access. Don can show you ways to take advantage of these tools in order for your firm to run more efficiently and improve its bottom line.

Don has a B.A. from UCSB in Business Economics, with an accounting emphasis. In order to stay current with the software Don attends special training sessions at Deltek, as well as, the annual Deltek Users Conference, and does lots of studying on his own. Over the years he has also occasionally helped Deltek with customer support. One of the reasons his clients keep coming back is his prompt service. He will try and answer your call even when he is meeting with other clients, because he knows how important it is to get assistance when you are stuck. Note - this is not always possible, but his clients really appreciate it.

In his spare time you might find him doing one of his many hobbies: hiking, climbing, slacklining, mountain unicycling, studying alternative energy and green building design, or relaxing with his wife.

You can reach Don Smith at (310) 210-4106.